



# Dig Your Well Before You're Thirsty

By Harvey Mackay

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## Dig Your Well Before You're Thirsty By Harvey Mackay

*Dig Your Well Before You're Thirsty* contains Harvey's gold-chip advice, accumulated over a lifetime of business success, on how to build and maintain the network you need. Harvey guarantees you'll never be more than a phone call away from a person in the position to help you get what you want--whether it's the job opportunity of a lifetime or a lifetime partner, the sales prospect of your dreams or the career advice you've only dreamed of. Harvey shows you how to create a network of trusted, valuable contacts that is worth its weight in platinum.

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## Editorial Review

### Review

"A mother lode of timely, hard-earned, bite-size, street-smart golden nuggets-- invaluable for job seekers, employed or unemployed."

--Stephen Covey

"[Harvey Mackay] joins Bob Townsend (**Up the Organization**) as master of brief, biting, and brilliant business wit and wisdom."

--Tom Peters

### From the Publisher

Harvey's Network Speaks for Itself:

Praise for *Swim With The Sharks Without Being Eaten Alive*:

"Harvey Mackay may be the most talented man I have met."

--Lou Holtz

"To read Harvey Mackay's 'cookbook for success' is to know Harvey. He'll share with you everything he knows--and I wouldn't hesitate a minute in taking his advice."

--Charles Schwab

"Harvey Mackay takes you on an easy reader ride to success in the business world. He got his; now, in a burst of compassion, he's drafted the guidelines so that you can get yours."

--Ted Koppel

And now get ready for the book Harvey Mackay was born to write and you were meant to read...

"If I had to name the single characteristic shared by all the truly successful people I've met over a lifetime, I'd say it is the ability to create and nurture a network of contacts."

### From the Inside Flap

*Dig Your Well Before You're Thirsty* contains Harvey's gold-chip advice, accumulated over a lifetime of business success, on how to build and maintain the network you need. Harvey guarantees you'll never be more than a phone call away from a person in the position to help you get what you want--whether it's the job opportunity of a lifetime or a lifetime partner, the sales prospect of your dreams or the career advice you've only dreamed of. Harvey shows you how to create a network of trusted, valuable contacts that is worth its weight in platinum.

## Users Review

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Reading a reserve tends to be new life style on this era globalization. With looking at you can get a lot of

information that could give you benefit in your life. With book everyone in this world may share their idea. Guides can also inspire a lot of people. Plenty of author can inspire their own reader with their story or perhaps their experience. Not only the storyplot that share in the textbooks. But also they write about advantage about something that you need example. How to get the good score toefl, or how to teach your sons or daughters, there are many kinds of book that you can get now. The authors on this planet always try to improve their proficiency in writing, they also doing some research before they write to their book. One of them is this Dig Your Well Before You're Thirsty.

#### **Carla McFarlin:**

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