



Drafting Commercial Agreements

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In one convenient volume, *Drafting Commercial Agreements* gives practical guidance (with precedents) for drafting and negotiating legal documents governing business relationships. The book covers every type of business agreement likely to be encountered by general commercial lawyers. It discusses contentious matters, dispute resolution and settlement agreements, and also includes more than 100 precedents which are extensively cross-referenced with the commentary throughout - designed to save time whenever drafting new agreements. The author provides precedents for, and explains the following issues in detail:

- * The supply of goods and services
- * Agency and distribution
- * Mergers and acquisitions
- * Joint ventures
- * Confidentiality documentation
- * Employment contracts
- * Joint bidding

* A disk contains all the precedents in the book in long form and can be purchased in addition to the book.

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